

FDMC

Best Practices in Woodworking Technology & Business

How lean can you be? | 20

New technology powers shop's growth | 34

Controversy surrounds walnut grading | 44



Challengers Award Finalists revealed | 58

Wooden supercar 10 years in the making | 64

Hardware product focus | 90

www.FDMCdigital.com

A Woodworking Network publication

AUGUST
20
16

www.FDMCdigital.com



70



80



On the Cover:

Fine work and technology combine at Custom Cabinets by Williamson Millwork. 34

28
Top stories online

118
Products

146
Literature

150
Classified

151
Advertisers' index

8 Sampson: Building is building, isn't it?
Forth: Make plans for full-day seminars before IWF

12 Wood Doctor: Meet the beetles & identify them

20 Lewis: How lean can you be?

30 Labels clear up sanding mystery

34 New technology powers shop's growth

44 Controversy surrounds walnut grading

56 Variety of projects highlight Pricing Survey

58 IWF names Challengers Award Finalists

60 Technology investment solidifies custom millwork firm's recovery

64 Cherry supercar took over 10 years to build

70 Doing homework pays off for new CNC shop owner

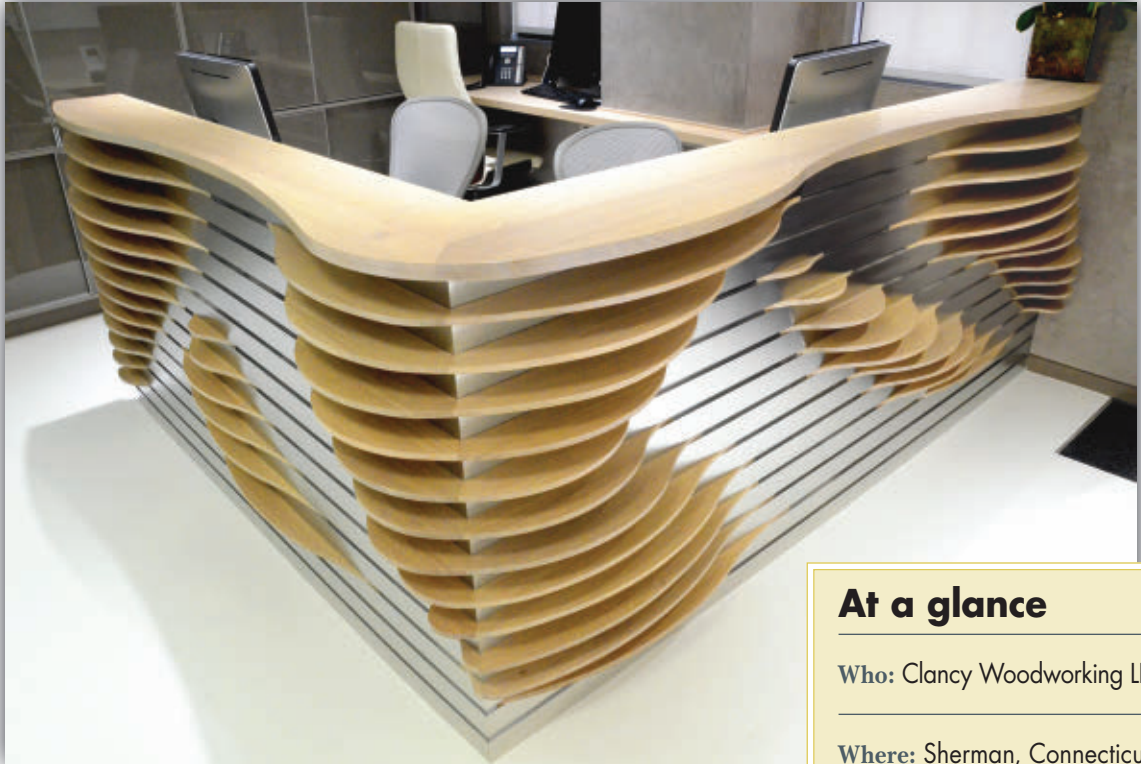
80 U.S. equipment makers join for training event

90 Hardware product focus

152 Clever hardware for versatile pullouts

Doing homework pays off for new CNC shop owner

Friends and colleagues offered their experience and advice.



Having a CNC router in-house with upgraded software has dramatically improved this Connecticut shop's design and production capabilities.

Brian Clancy did his homework before buying his first CNC machine, and he wasn't afraid to ask friends and colleagues for their advice and experiences.

He was looking at expanding Clancy Woodworking, and could either hire more employees or increase the use of technology. He did the latter, and is surprised at what he has been able to accomplish.

Clancy bought a Freedom Machine Tool CNC router with 5 x 10 table and vacuum hold-down. The machine plus tooling cost about \$50,000 and paid for itself in two years, in part because Clancy has discovered so many ways to use it.

The CNC router is used for processing cabinet parts from sheet goods and various solid wood fabrication.

"It's been a game changer,"

Clancy said. "I have heard it described as like having two employees working tirelessly while you're doing something else, and I have to agree. Parts are processed and jobs get assembled quickly and everything comes off the machine perfectly

At a glance

Who: Clancy Woodworking LLC

Where: Sherman, Connecticut

What: Custom restaurant interiors, millwork

Employees: 1

Plant size: 2,500 square feet

Web site:

www.clancywoodworking.com

+ SMALL SHOP



About 95 percent of the work completed by the company is for custom restaurant interiors, such as this diner. Most work is in New York and Connecticut.

square. Parts fit and snap together perfectly.”

Clancy visited three other shops before buying this machine, and discovered that it also changed the way they do business. He said he is excited about



In the shop, the flow of work follows a simple “U” shaped process. Raw materials enter on one side, are processed on the machines, then go to the assembly area.

learning something new every day.

“It’s been a good experience,” he said. “I’ve heard about the guy who buys the machine, and only then starts looking for software. I didn’t want to be that guy.”

DOUCET

IWF ATLANTA 2016

Visit us at Booth 6747

WE PROVIDE CUTTING EDGE SOLUTIONS FOR THE WOODWORKING INDUSTRY



NEW

IN-MOTION CROSSCUT SAW DSS-400



- Return Conveyors
- Clamp Carriers with Robotic Tightener
- Door Master Assembly Clamps
- Flooring End-Matchers

- In-Motion Crosscut Saw DSS-400
- Panel Rip Saws
- Manyx Gantry Stackers
- And much more

866 673-8876
INFO@DOUCETINC.COM
DOUCETINC.COM

+ SMALL SHOP



Clancy bought a Freedom Machine Tool CNC router with 5 x 10 table. He consulted with other smaller shops before making the purchase.

“Doing my homework really paid off,” he added. “It changed my whole philosophy. I’m excited to be learning something every day.”

Clancy is the only full-time person in the Sherman, Connecticut, shop, with three part-time people. He can also work with other shops when things get especially busy. He recently got help from another local cabinet shop for a large window project.

Having good relationships with other shops and with equipment users has really helped Clancy. He is also a member of the Cabinet Makers Association, and regularly monitors online forums such as Woodweb, camheads and the Vectric software group.

Clancy also bought software, V-Carve Pro from Vectric, for design and CNC machining, CabinetPartsPro, and he recently added Mozaik.

The CNC router is made in Colorado by Freedom Machine



Brian Clancy at the controls of the CNC machine. The new capability has allowed him to do things he couldn’t have imaged earlier.

Tool. This is the company’s economy line for smaller shops. FMT and its technicians have been responsive, Clancy said, or he can contact one of his group of shop owners who are using the same equipment.

Move to commercial

The CNC machine has also led to a change from residential to mostly commercial work, and has helped in quality and consistency. Clancy showed interlocking ceiling pieces that can be cut on a CNC machine much more easily than on a table saw.

He’s able to do things he never would have even thought of, such as signs for the local Sherman Library, that he would never have attempted by hand.

About 95 percent of the work completed by the company is for restaurant interiors with the other 5 percent being miscellaneous CNC milling for other local shops and one residential contractor.

For the Valspar Wood Distributor nearest you, visit ValsparWood.com

Vista Paint
vistapaint.com

Wood Finishers Depot
woodfinishersdepot.com

Keim Lumber Company
keimlumber.com

Hirshfield’s
hirshfields.com

Richelieu Hardware
richelieu.com

Rodda Paint
roddapaint.com

Dunn-Edwards Paint
dunnedwards.com

Web-Don
web-don.com

Repolite Paints
repolite.com

Shilpark Paint
shilparkpaint.com

Trade Supply Group
tradesupplygroup.com

Jones Paint & Glass
jonespg.com

Nutech Wood Finishes

Allegheny Plywood
alleghenyplywood.com

LDS&S
ldss.com

valspar

if it matters, we're on it.®

+ SMALL SHOP

Most restaurant contractor customers are in the New York-New Jersey-Connecticut area.

Clancy's work is for one-time restaurant custom jobs, not repetitive work for large chains. The contractors take care of installation and finishing, which frees

Clancy to process, assemble and deliver the job. Dining interiors can vary from laminate and melamine to veneer, metal laminate and solid wood fabrication.

"Our turnaround time for restaurants has been the priority and this has been accomplished by the introduction of the CNC router," he said. "Getting a quality product to the customer in a timely manner has been one of our strong points."

In the shop, the flow of work follows a simple "U" shaped process. Raw materials enter on one side, are processed on the machines, then go to the assembly area and then out the other end for delivery.


Also in the shop are a Martin sliding table saw, SCMI shaper, Wysong edge sander, Festool miter saw, Holz-Her Genesis edgebander, Blum hinge boring machine, Oliver planer, Northfield jointer and table saw.


Outsourcing if needed

The CNC machine is doing what used to be done on a half-dozen other machines. But if he can't do something well, Clancy isn't afraid to outsource work such as cabinet doors.

"Anything I can outsource, I do," he said. I get laminate laid up on the substrates, so I don't have to do it here in the shop."

What's next? "It's been just over two years since I automated processes with the CNC router and began outsourcing and I





Edging System 3/50

\$11,400.00

www.maggiusa.com
(919) 776-8341

Imported by
J & G Machinery

and Sold by Dealers across America.
Call and ask us who your local dealer is.

- Designed for the small shop that wants quality edge banding results like the larger production machines
- PLC Touchscreen control with full diagnostics
- 0.4 to 3 mm and tape and 0.4 to 2mm wood strips
- 4-knife top and bottom insert trim heads
- 90mm hardened steel copy wheels

New Technology, New Ideas, Better Solutions



Evolution 1000 CNC Boring Machine



Steff Power Feeders



21 Technology
"Fully Electric" Boring Machine



Boring System 21 Prestige
Construction Borer



Boring System 46

See us at IWF Booth 7780

+ SMALL SHOP

haven't looked back," Clancy said. "I plan on attending the IWF show in Atlanta this summer to see all the latest advancements and see how I can continually improve my processes." <

For more info:

- > **Blum Inc.**, Hinge boring machine
704.827.1345
www.blum.com
- > **CabinetPartsPro**, Software
www.cabinetpartspro.com
- > **Festool**, Miter saw
805.968.0408
www.festoolusa.com
- > **Freedom Machine Tool**, CNC router
888-436-8768
www.freedomcnc.com
- > **Holz-Her**, Edgebander
704.587.3400
www.holzher.com
- > **Martin Woodworking Machines Corp.**
704.921.0360
www.martin-usa.com
- > **Mozaik Software Inc.**, Software
760.585.9550
www.mozaiksoftware.com
- > **SCM Group North America**
770.813.8818
www.scmgroupna.com
- > **Vectric**, CNC software
+44 527 850 323
www.vectric.com

Or go to www.FDMCdigital.com

Your One Stop Shop for
Kitchen Island Posts



See us at IWF Booth 2521
Order Online or By Phone:
www.buycorbels.com

1.800.603.4557

EXECUTIVE SEARCH / RECRUITING SERVICES

Trade Specific to the Wood Manufacturing Sector

*/ Architectural / Commercial / Fixture / EWP /
/ Furniture / Residential / Custom /*

**Marketed or Discreet Candidate
Search for
Manufacturers
Trade / Location Specific Job Search
Assistance for Job Seekers**

Over 50 years of experience ready to work for you!

Job Seekers Submit Resume to:
admin@tradejobplacement.com
Contact us at (417) 682-3056
www.tradejobplacement.com
Linkedin / Twitter / WoodWeb

